

Atlantis Synchronized Swimming Club
2020-2021 Annual General Meeting
September 18, 2021 – 6:30 PM
VIA Zoom

- BOD members present: Andrea Cohen (President), Tomer Cohen (Treasurer), Rachel Henderson (Registrar), Alex Minard (Fundraising), Melanie Eason (Secretary)

Attendees other than BOD: Jackie Healy, Sally Bird, Vivian, Mike Davis, Sherri-Lynn, Amanda MacDonald, Amy McLellan, Nathalie Ayres, Nicky Ayles, Lisa, Lindsay Robinson, Harriette Schumacher, Andrew (not H)

Regrets: Andrew Hawrylak & Nadine Jewers

- 1) Welcome by President: Andrea Cohen. Introduction of the current BOD (listed above).
- 2) Motion to adopt agenda: Moved by Andrea Cohen– seconded by Sherri-Lynn. Approved.
- 3) Approval of the minutes of November 8, 2020:
Moved by Andrea Cohen, seconded by Tomer Cohen– Approved – all in favour.
Moved & Passed
- 4) **Chair Report- Andrea Cohen:**
 - a. Tremendous efforts by coaches, board members and athletes- even in a virtual format; especially Ally Merrill- Head Coach. Thank you to all!
 - b. Great results in virtual competitions- opportunity to participate in new competitions ex: Hilton Invitational.
 - c. Thank you to NSAS- new Director- Angela Szubielski
 - d. Aqua Go- Large growth in Summer- some Fall registrations as a result.
- 5) **Treasurer Report – Tomer Cohen:**
 - a. Presented Balance Sheet & Income Statements – compared last year vs. this year.
 - i. 2020 disrupted- Costs comparable to pre-COVID. Competition & Fundraising not back to normal.
 - ii. We need a new Bookkeeper – light work, for free or low rate. If you know of anyone, please contact Tomer Cohen.
 - iii. Team Snap- accepting of credit card payments. More simple and smoother for invoicing. Permitted ability to modify fees as required; both for Competitive and Rec swimmers. Cost \$1,400 CDN / yearly plus costs associated with processing credit card fees – decision made last year to not pass on credit card fees from Team Snap to parents. Costs for credit card fees higher than anticipated; perhaps we over invoiced; will manage better in future seasons. 100% collections- which we never had before; as we had many write-offs in previous years prior to Team Snap- so worthwhile trade-offs.
 - iv. Challenge- managing costs associated to pools related to coaches- due to social distancing; necessitated more coaches, more swim hours.

- v. Minimum wage increases for coaches; offset by less competitive fees.
- vi. COVID specific supplies we had to purchase (cleaning supplies), administrative costs.
- vii. AquaGo: costs to rolling it out.
- viii. Offsets- we received some grants to offset some of these costs. They are on-time in nature, but we will apply for more (CERB, Gov't grants, etc)
- ix. Hope for more efficient pool space for this year.
- x. Fundraising lower than previous years- including corporate sponsorships. Example: no more West Jet.
- xi. Net Loss of \$3,751, but a surplus at the end. We are in a great position to the start of this year.
- xii. Registration #'s so far are strong which will help
- xiii. NSAS piggy-backed on our Team Snap account for the Summer Lake AquaGo program; they will reimburse us for using our Team Snap. Use it for Aqua Go- offered it for Free for Lake session- garnered some Fall Registrations.

6) Registrar (Rachel)

- a. 2020 – 43 Recreational, 44 comp, 9 Masters
- b. Summer- 25 swimmers (July), 28 (August)
- c. 2021- 66 Rec, 31 comps, 7 in Masters, 6 adults
 - i. NSAS- AquaGo- 52 Lake swimmers- lots of interest! NSAS piggy backed off our Team Snap. offered it for Free for Lake session- garnered some Fall Registrations.

7) Head Coach – Ally Merrill:

- a. Milestones of 2020-2021- ultimate test for all! Challenges with registrations.
- b. Parents & athletes were so flexible and rolled with the punches and kept going.
- c. Athletes completed virtually:
 - i. Provincial stream competed against Ontario as well.
 - ii. National stream competed in qualifiers.
 - iii. One of our National Soloists came in top 12.

8) Election of Board of Directors:

- a. Need a new Vice President (voting privileges) – previous VP's daughter not swimming this year. Email Andrea if you are interested.
- b. We'll also take Members @ large

Moved by Andrea Cohen, 2nd by Ally Merrill.

All in favor of Nominated Slate: Carried.
Adjourned.